

## October 2019 Financials

### Profit and Loss Statement

	<u>Jul - Oct 19</u>	<u>Jul - Oct 18</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Committee Income</b>				
BD Taskforce	1,000.00	0.00	1,000.00	100.0%
Historic Preservation	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>-100.0%</u>
<b>Total Committee Income</b>	1,000.00	500.00	500.00	100.0%
Income Donations	710.00	256.85	453.15	176.43%
<b>Income Fundraising</b>				
Winter Appeal - NB (restricted)	0.00	125.00	-125.00	-100.0%
<b>Celebration Income</b>				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	<u>500.00</u>	<u>0.00</u>	<u>500.00</u>	<u>100.0%</u>
<b>Total Celebration Income</b>	25,600.00	0.00	25,600.00	100.0%
<b>House Tour</b>				
Ad Revenue	0.00	1,900.00	-1,900.00	-100.0%
Sponsorship	0.00	3,000.00	-3,000.00	-100.0%
Ticket Revenue	0.00	7,350.00	-7,350.00	-100.0%
House Tour - Other	<u>0.00</u>	<u>250.00</u>	<u>-250.00</u>	<u>-100.0%</u>
<b>Total House Tour</b>	0.00	12,500.00	12,500.00	-100.0%
Spring Appeal - NB (restricted)	<u>2,225.00</u>	<u>710.00</u>	<u>1,515.00</u>	<u>213.38%</u>
<b>Total Income Fundraising</b>	27,825.00	13,335.00	14,490.00	108.66%
<b>Income Operations</b>				
<b>Membership Dues</b>				
New	1,910.00	1,475.00	435.00	29.49%
Renewal	<u>11,750.00</u>	<u>11,825.00</u>	<u>-75.00</u>	<u>-0.63%</u>
<b>Total Membership Dues</b>	13,660.00	13,300.00	360.00	2.71%
Newsletter Ad Revenue	2,900.00	5,050.00	-2,150.00	-42.57%
Reimbursements	<u>0.00</u>	<u>100.00</u>	<u>-100.00</u>	<u>-100.0%</u>
<b>Total Income Operations</b>	16,560.00	18,450.00	-1,890.00	-10.24%
<b>Sponsorships</b>				
Corporate Sponsorship	<u>0.00</u>	<u>10,000.00</u>	<u>10,000.00</u>	<u>-100.0%</u>
<b>Total Sponsorships</b>	<u>0.00</u>	<u>10,000.00</u>	<u>10,000.00</u>	<u>-100.0%</u>
<b>Total Income</b>	<u>46,095.00</u>	<u>42,541.85</u>	<u>3,553.15</u>	<u>8.35%</u>
<b>Gross Profit</b>	46,095.00	42,541.85	3,553.15	8.35%
<b>Expense</b>				

## October 2019 Financials

<b>Committees Expense</b>				
<b>Remapping</b>	331.35	0.00	331.35	100.0%
<b>Zoning</b>	2,663.89	2,611.25	52.64	2.02%
<b>Membership</b>	<u>1,897.88</u>	<u>2,448.99</u>	<u>-551.11</u>	<u>-22.5%</u>
<b>Total Committees Expense</b>	4,893.12	5,060.24	-167.12	-3.3%
<b>Event Expense</b>	0.00	50.00	-50.00	-100.0%
<b>Fundraising Expense</b>				
<b>Winter Appeal</b>	0.00	83.16	-83.16	-100.0%
<b>Celebration Expense</b>	3,536.00	0.00	3,536.00	100.0%
<b>House Tour Expense</b>	<u>0.00</u>	<u>750.00</u>	<u>-750.00</u>	<u>-100.0%</u>
<b>Total Fundraising Expense</b>	3,536.00	833.16	2,702.84	324.41%
<b>Newsletter expenses</b>	5,730.60	2,830.65	2,899.95	102.45%
<b>Office Operations Expense</b>				
<b>Board meeting</b>	84.69	250.00	-165.31	-66.12%
<b>Insurance - D&amp;O</b>	850.00	850.00	0.00	0.0%
<b>Insurance - Liability</b>	1,486.00	1,450.00	36.00	2.48%
<b>Office Expense</b>	27.24	33.49	-6.25	-18.66%
<b>Credit Card fees</b>	714.80	387.29	327.51	84.57%
<b>Payroll expense</b>	16,085.93	15,003.42	1,082.51	7.22%
<b>Suite Expenses</b>	6,020.00	6,396.00	-376.00	-5.88%
<b>Telephone &amp; Internet</b>	111.80	108.69	3.11	2.86%
<b>Web Site/Subscriptions</b>	<u>482.18</u>	<u>302.37</u>	<u>179.81</u>	<u>59.47%</u>
<b>Total Office Operations Expense</b>	25,862.64	24,781.26	1,081.38	4.36%
<b>Programs</b>				
<b>Crosstown Coalition</b>	<u>0.00</u>	<u>1,100.00</u>	<u>-1,100.00</u>	<u>-100.0%</u>
<b>Total Programs</b>	0.00	1,100.00	-1,100.00	-100.0%
<b>Sidewalk</b>	<u>9,810.19</u>	<u>9,600.00</u>	<u>210.19</u>	<u>2.19%</u>
<b>Total Expense</b>	<u>49,832.55</u>	<u>44,255.31</u>	<u>5,577.24</u>	<u>12.6%</u>
<b>Net Ordinary Income</b>	<u>-3,737.55</u>	<u>-1,713.46</u>	<u>-2,024.09</u>	<u>118.13%</u>
<b>Net Income</b>	<u><u>-3,737.55</u></u>	<u><u>-1,713.46</u></u>	<u><u>-2,024.09</u></u>	<u><u>118.13%</u></u>

October 2019 Financials

October 2019 Balance Sheet

	<u>Oct 31, 19</u>	<u>Oct 31, 18</u>	<u>\$</u> <u>Change</u>	<u>%</u> <u>Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
<b>Firsttrust Checking</b>	102,338.57	117,860.94	15,522.37	-13.17%
<b>Firsttrust Savings</b>	46,024.75	36,024.62	10,000.13	27.76%
<b>Garden Account</b>	<u>17,642.06</u>	<u>13,522.82</u>	<u>4,119.24</u>	<u>30.46%</u>
<b>Total Checking/Savings</b>	<u>166,005.38</u>	<u>167,408.38</u>	<u>-1,403.00</u>	<u>-0.84%</u>
<b>Total Current Assets</b>	<u>166,005.38</u>	<u>167,408.38</u>	<u>-1,403.00</u>	<u>-0.84%</u>
<b>TOTAL ASSETS</b>	<u><b>166,005.38</b></u>	<u><b>167,408.38</b></u>	<u><b>-1,403.00</b></u>	<u><b>-0.84%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
<b>Unrestricted Funds</b>	165,067.62	163,876.17	1,191.45	0.73%
<b>Unrestricted Funds - Garden         Acc</b>	5,246.56	5,246.56	0.00	0.0%
<b>Net Income</b>	<u>-4,308.80</u>	<u>-1,714.35</u>	<u>-2,594.45</u>	<u>151.34%</u>
<b>Total Equity</b>	<u>166,005.38</u>	<u>167,408.38</u>	<u>-1,403.00</u>	<u>-0.84%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>166,005.38</b></u>	<u><b>167,408.38</b></u>	<u><b>-1,403.00</b></u>	<u><b>-0.84%</b></u>

October 2019 Financials

2019-2020 Budget vs Actual Statement

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Committee Income</b>				
BD Taskforce	1,200.00			
<b>Total Committee Income</b>	1,200.00			
<b>Congregations</b>				
Sacred Spaces	0.00	0.00	0.00	0.0%
<b>Total Congregations</b>	0.00	0.00	0.00	0.0%
Income Donations	710.00	500.00	210.00	142.0%
<b>Income Fundraising</b>				
Winter Appeal - NB (restricted)	0.00	14,500.00	-14,500.00	0.0%
<b>Celebration Income (Blatstein)</b>				
Raffle	4,100.00			
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
<b>Total Celebration Income</b>	25,600.00	23,000.00	2,600.00	111.3%
House Tour	0.00	20,000.00	-20,000.00	0.0%
Spring Appeal - NB (restricted)	2,225.00	14,500.00	-12,275.00	15.35%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
<b>Total Income Fundraising</b>	27,825.00	72,000.00	-44,175.00	38.65%
<b>Income Operations</b>				
Garden	500.00	0.00	500.00	100.0%
<b>Membership Dues</b>				
New	1,910.00	5,000.00	-3,090.00	38.2%
Renewal	12,445.00	51,000.00	-38,555.00	24.4%
<b>Total Membership Dues</b>	14,355.00	56,000.00	-41,645.00	25.63%
Newsletter Ad Revenue	2,900.00	6,450.00	-3,550.00	44.96%
Reimbursements	0.00	300.00	-300.00	0.0%
<b>Total Income Operations</b>	17,755.00	62,750.00	-44,995.00	28.3%
<b>Sponsorships</b>				
Corporate Sponsorship	0.00	0.00	0.00	0.0%
Other Programs Revenue	0.00	0.00	0.00	0.0%
<b>Total Sponsorships</b>	0.00	0.00	0.00	0.0%
<b>Total Income</b>	47,490.00	135,250.00	-87,760.00	35.11%
<b>Gross Profit</b>	47,490.00	135,250.00	-87,760.00	35.11%
<b>Expense</b>				
<b>Committees Expense</b>				
Remapping	331.35			
Zoning	2,663.89	11,000.00	-8,336.11	24.22%
Membership	1,897.88	5,000.00	-3,102.12	37.96%
Education and Family Expense	0.00	0.00	0.00	0.0%
<b>Total Committees Expense</b>	4,893.12	16,000.00	-11,106.88	30.58%

## October 2019 Financials

<b>Event Expense</b>				
Annual Meeting	0.00	100.00	-100.00	0.0%
<b>Congregations Expense</b>				
Sacred Spaces	0.00	0.00	0.00	0.0%
Total Congregations Expense	0.00	0.00	0.00	0.0%
Public Meetings	0.00	0.00	0.00	0.0%
<b>Total Event Expense</b>	0.00	100.00	-100.00	0.0%
<b>Fundraising Expense</b>				
Winter Appeal	0.00	900.00	-900.00	0.0%
<b>Celebration Expense</b>				
Auction Expense	0.00	0.00	0.00	0.0%
Celebration Expense - Other	3,536.00	1,000.00	2,536.00	353.6%
Total Celebration Expense	3,536.00	1,000.00	2,536.00	353.6%
House Tour Expense	0.00	1,500.00	-1,500.00	0.0%
Spring Appeal	0.00	600.00	-600.00	0.0%
<b>Total Fundraising Expense</b>	3,536.00	4,000.00	-464.00	88.4%
<b>Newsletter expenses</b>	5,730.60	10,000.00	-4,269.40	57.31%
<b>Office Operations Expense</b>				
Payroll service fees	0.00	0.00	0.00	0.0%
Accounting	0.00	4,250.00	-4,250.00	0.0%
Board meeting	84.69	540.00	-455.31	15.68%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,486.00	1,450.00	36.00	102.48%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	27.24	500.00	-472.76	5.45%
Other	0.00	0.00	0.00	0.0%
Credit Card fees	714.80	1,500.00	-785.20	47.65%
Payroll expense	14,202.96	41,520.00	-27,317.04	34.21%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	7,525.00	18,060.00	-10,535.00	41.67%
Telephone & Internet	111.80	360.00	-248.20	31.06%
Transition-Relocation	0.00	0.00	0.00	0.0%
Web Site/Subscriptions	482.18	1,650.00	-1,167.82	29.22%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
<b>Total Office Operations Expense</b>	25,484.67	75,280.00	-49,795.33	33.85%
<b>Programs</b>				
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	0.00	1,000.00	-1,000.00	0.0%
Garden	0.00	1,000.00	-1,000.00	0.0%
Greening/Trees/Street Scene	0.00	0.00	0.00	0.0%
<b>Total Programs</b>	0.00	2,500.00	-2,500.00	0.0%
<b>Reconciliation Discrepancies</b>	0.00	0.00	0.00	0.0%
<b>Sidewalk</b>	9,810.19	26,400.00	-16,589.81	37.16%
<b>Total Expense</b>	49,454.58	134,280.00	-84,825.42	36.83%
<b>Net Ordinary Income</b>	-1,964.58	970.00	-2,934.58	-202.53%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest & Dividend Income	0.00	0.00	0.00	0.0%
<b>Total Other Income</b>	0.00	0.00	0.00	0.0%

October 2019 Financials

<b>Net Other Income</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>Net Income</b>	<u><u>-1,964.58</u></u>	<u><u>970.00</u></u>	<u><u>-2,934.58</u></u>	