

CCRA
Profit & Loss Prev Year Comparison
July 2019 through March 2020

	<u>Jul '19 - Mar 20</u>	<u>Jul '18 - Mar 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,000.00	0.00	3,000.00	100.0%
Historic Preservation	0.00	500.00	-500.00	-100.0%
Total Committee Income	<u>3,000.00</u>	<u>500.00</u>	<u>2,500.00</u>	<u>500.0%</u>
Income Donations	1,745.28	334.19	1,411.09	422.24%
Income Fundraising				
Winter Appeal - NB (restricted)	14,565.00	14,400.00	165.00	1.15%
Celebration (Blatstein Event)				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Sponsors	0.00	2,750.00	-2,750.00	-100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Total Celebration Income	<u>25,600.00</u>	<u>2,750.00</u>	<u>22,850.00</u>	<u>830.91%</u>
House Tour				
Ad Revenue	625.00	1,900.00	-1,275.00	-67.11%
Sponsorship	2,000.00	3,000.00	-1,000.00	-33.33%
Ticket Revenue	960.00	7,350.00	-6,390.00	-86.94%
House Tour - Other	0.00	250.00	-250.00	-100.0%
Total House Tour	<u>3,585.00</u>	<u>12,500.00</u>	<u>-8,915.00</u>	<u>-71.32%</u>
Spring Appeal - NB (restricted)	2,225.00	710.00	1,515.00	213.38%
Total Income Fundraising	<u>45,975.00</u>	<u>30,360.00</u>	<u>15,615.00</u>	<u>51.43%</u>
Income Operations				
Membership Dues				
New	5,260.00	2,325.00	2,935.00	126.24%
Renewal	35,745.00	37,315.00	-1,570.00	-4.21%
Total Membership Dues	<u>41,005.00</u>	<u>39,640.00</u>	<u>1,365.00</u>	<u>3.44%</u>
Newsletter Ad Revenue	3,275.00	5,450.00	-2,175.00	-39.91%
Reimbursements	0.00	296.95	-296.95	-100.0%
Total Income Operations	<u>49,897.50</u>	<u>51,351.45</u>	<u>-1,453.95</u>	<u>-2.83%</u>
Sponsorships				
Corporate Sponsorship	10,000.00	20,000.00	-10,000.00	-50.0%
Total Sponsorships	<u>10,000.00</u>	<u>20,000.00</u>	<u>-10,000.00</u>	<u>-50.0%</u>
Total Income	<u>110,617.78</u>	<u>102,545.64</u>	<u>8,072.14</u>	<u>7.87%</u>
Gross Profit	110,617.78	102,545.64	8,072.14	7.87%
Expense				
Committees Expense				
Remapping	331.35	0.00	331.35	100.0%
Zoning	6,295.89	7,884.20	-1,588.31	-20.15%
Membership	4,453.61	2,589.57	1,864.04	71.98%
Total Committees Expense	<u>11,080.85</u>	<u>10,473.77</u>	<u>607.08</u>	<u>5.8%</u>
Event Expense				
Annual Meeting	0.00	0.00	0.00	0.0%

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Event Expense - Other	0.00	464.96	-464.96	-100.0%
Total Event Expense	0.00	464.96	-464.96	-100.0%
Fundraising Expense				
Winter Appeal	930.42	921.06	9.36	1.02%
Celebration Expense (Blatstein)	3,681.00	1,380.00	2,301.00	166.74%
House Tour Expense	2,087.75	1,014.31	1,073.44	105.83%
Spring Appeal	0.00	140.57	-140.57	-100.0%
Total Fundraising Expense	6,699.17	3,455.94	3,243.23	93.85%
Newsletter expenses	9,999.48	8,069.50	1,929.98	23.92%
Office Operations Expense				
Accounting	4,250.00	4,250.00	0.00	0.0%
Board meeting	388.55	526.13	-137.58	-26.15%
Computers and Software	0.00	893.40	-893.40	-100.0%
Insurance - D&O	850.00	850.00	0.00	0.0%
Insurance - Liability	1,486.00	1,450.00	36.00	2.48%
Insurance - Worker's Comp	0.00	398.00	-398.00	-100.0%
Office Expense	333.08	300.91	32.17	10.69%
Other	0.00	111.00	-111.00	-100.0%
Credit Card fees	1,925.39	841.54	1,083.85	128.79%
Payroll expense	34,118.54	32,302.49	1,816.05	5.62%
Suite Expenses	13,738.50	17,403.00	-3,664.50	-21.06%
Telephone & Internet	225.08	245.22	-20.14	-8.21%
Transition-Relocation	0.00	14.23	-14.23	-100.0%
Web Site/Subscriptions	960.33	1,079.84	-119.51	-11.07%
Total Office Operations Expense	58,275.47	60,665.76	-2,390.29	-3.94%
Programs				
Bethesda Project	0.00	4,420.71	-4,420.71	-100.0%
Crosstown Coalition	0.00	1,246.95	-1,246.95	-100.0%
Garden	0.00	500.00	-500.00	-100.0%
Other	0.00	750.00	-750.00	-100.0%
Total Programs	0.00	6,917.66	-6,917.66	-100.0%
Sidewalk	21,810.19	19,200.00	2,610.19	13.6%
Total Expense	107,865.16	109,247.59	-1,382.43	-1.27%
Net Ordinary Income	2,752.62	-6,701.95	9,454.57	141.07%
Net Income	2,752.62	-6,701.95	9,454.57	141.07%

Balance Sheet
March 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	90,215.59	96,907.85	-6,692.26	-6.91%
Firsttrust Savings	56,024.75	46,024.72	10,000.03	21.73%
Garden Account	21,916.57	18,150.91	3,765.66	20.75%
Total Checking/Savings	<u>168,156.91</u>	<u>161,083.48</u>	<u>7,073.43</u>	<u>4.39%</u>
Total Current Assets	<u>168,156.91</u>	<u>161,083.48</u>	<u>7,073.43</u>	<u>4.39%</u>
TOTAL ASSETS	<u>168,156.91</u>	<u>161,083.48</u>	<u>7,073.43</u>	<u>4.39%</u>
LIABILITIES & EQUITY				
Equity				
Unrestricted Funds	163,016.97	164,302.17	-1,285.20	-0.78%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	-106.62	-8,465.25	8,358.63	98.74%
Total Equity	<u>168,156.91</u>	<u>161,083.48</u>	<u>7,073.43</u>	<u>4.39%</u>
TOTAL LIABILITIES & EQUITY	<u>168,156.91</u>	<u>161,083.48</u>	<u>7,073.43</u>	<u>4.39%</u>

CCRA Profit & Loss Budget vs. Actual July 2019 through June 2020

	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,000.00			
Total Committee Income	3,000.00			
Congregations				
Sacred Spaces	0.00	0.00	0.00	0.0%
Total Congregations	0.00	0.00	0.00	0.0%
Income Donations	1,745.28	500.00	1,245.28	349.06%
Income Fundraising				
Winter Appeal - NB (restricted)	14,565.00	14,500.00	65.00	100.45%
Celebration Income (Blatstein)				
Auction Raffle	4,100.00			
50/50 Raffle	0.00	0.00	0.00	0.0%
CC Auction	0.00	0.00	0.00	0.0%
CC Sponsors	0.00	0.00	0.00	0.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
Total Celebration Income	25,600.00	23,000.00	2,600.00	111.3%
House Tour				
Ad Revenue	625.00			
Sponsorship	2,000.00			
Ticket Revenue	960.00			
House Tour - Other	0.00	20,000.00	-20,000.00	0.0%
Total House Tour	3,585.00	20,000.00	-16,415.00	17.93%
Spring Appeal - NB (restricted)	2,225.00	14,500.00	-12,275.00	15.35%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
Total Income Fundraising	45,975.00	72,000.00	-26,025.00	63.85%
Income Operations				
Membership Dues				
New	5,260.00	5,000.00	260.00	105.2%
Renewal	35,835.00	51,000.00	-15,165.00	70.27%
Total Membership Dues	41,095.00	56,000.00	-14,905.00	73.38%
Newsletter Ad Revenue	3,275.00	6,450.00	-3,175.00	50.78%
Reimbursements	0.00	300.00	-300.00	0.0%
Total Income Operations	44,370.00	62,750.00	-18,380.00	70.71%
Sponsorships				
Corporate Sponsorship	10,000.00	0.00	10,000.00	100.0%
Other Programs Revenue	0.00	0.00	0.00	0.0%
Total Sponsorships	10,000.00	0.00	10,000.00	100.0%
Total Income	105,090.28	135,250.00	-30,159.72	77.7%
Gross Profit	105,090.28	135,250.00	-30,159.72	77.7%
Expense				

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	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
Committees Expense				
Remapping	331.35			
Zoning	6,295.89	11,000.00	-4,704.11	57.24%
Membership	4,953.61	5,000.00	-46.39	99.07%
Education and Family Expense	0.00	0.00	0.00	0.0%
Total Committees Expense	11,580.85	16,000.00	-4,419.15	72.38%
Lighting project	0.00	0.00	0.00	0.0%
Event Expense				
Annual Meeting	0.00	100.00	-100.00	0.0%
Congregations Expense				
Sacred Spaces	0.00	0.00	0.00	0.0%
Total Congregations Expense	0.00	0.00	0.00	0.0%
Public Meetings	0.00	0.00	0.00	0.0%
Total Event Expense	0.00	100.00	-100.00	0.0%
Fundraising Expense				
Winter Appeal	930.42	900.00	30.42	103.38%
Celebration Expense (Blatstein)				
Auction Expense	0.00	0.00	0.00	0.0%
Celebration Expense - Other	3,681.00	1,000.00	2,681.00	368.1%
Total Celebration Expense	3,681.00	1,000.00	2,681.00	368.1%
House Tour Expense	2,087.75	1,500.00	587.75	139.18%
Spring Appeal	0.00	600.00	-600.00	0.0%
Total Fundraising Expense	6,699.17	4,000.00	2,699.17	167.48%
Newsletter expenses	9,999.48	10,000.00	-0.52	100.0%
Office Operations Expense				
Payroll service fees	0.00	0.00	0.00	0.0%
Accounting	4,250.00	4,250.00	0.00	100.0%
Board meeting	388.55	540.00	-151.45	71.95%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,486.00	1,450.00	36.00	102.48%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	333.08	500.00	-166.92	66.62%
Other	0.00	0.00	0.00	0.0%
Credit Card fees	1,925.39	1,500.00	425.39	128.36%
Payroll expense	34,118.54	41,520.00	-7,401.46	82.17%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	15,308.00	18,060.00	-2,752.00	84.76%
Telephone & Internet	225.08	360.00	-134.92	62.52%
Transition-Relocation	0.00	0.00	0.00	0.0%
Web Site/Subscriptions	960.33	1,650.00	-689.67	58.2%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
Total Office Operations Expense	59,844.97	75,280.00	-15,435.03	79.5%
Programs				

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	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	0.00	1,000.00	-1,000.00	0.0%
Garden	0.00	1,000.00	-1,000.00	0.0%
Greening/Trees/Street Scene	0.00	0.00	0.00	0.0%
Total Programs	0.00	2,500.00	-2,500.00	0.0%
Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
Sidewalk	21,810.19	26,400.00	-4,589.81	82.61%
Total Expense	109,934.66	134,280.00	-24,345.34	81.87%
Net Ordinary Income	-4,844.38	970.00	-5,814.38	-499.42%
Other Income/Expense				
Other Income				
Interest & Dividend Income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	-4,844.38	970.00	-5,814.38	-499.42%

Garden Account

	<u>Jul '19 - Mar 20</u>	<u>Jul '18 - Mar 19</u>	<u>\$ Change</u>	<u>% Change</u>
Garden				
Garden Waitlist	0.00	75.00	-75.00	-100.0%
Garden - Other	5,617.50	5,889.50	-272.00	-4.62%
Total Garden	<u>5,617.50</u>	<u>5,964.50</u>	<u>-347.00</u>	<u>-5.82%</u>
Garden Expenses				
Events	125.00	75.00	50.00	66.67%
Honoraria	0.00	75.00	-75.00	-100.0%
Bank Fees	15.00	172.00	-157.00	-91.28%
Maint/Supplies	1,044.02	657.26	386.76	58.84%
Plantings	0.00	25.39	-25.39	-100.0%
Postage/Supplies	299.37	276.17	23.20	8.4%
Refreshments	78.86	133.48	-54.62	-40.92%
Space Rental	275.00	275.00	0.00	0.0%
Garden Expenses - Other	21.99	74.00	-52.01	-70.28%
Total Garden Expenses	<u>1,859.24</u>	<u>1,763.30</u>	<u>95.94</u>	<u>5.44%</u>