

CCRA Profit & Loss Prev Year Comparison

	July through August 2018	July through August 2019	\$ Change	% Change
Ordinary Income/Expense				
Income				
Income Donations	8.20	256.85	-248.65	-96.81%
Income Fundraising				
House Tour				
Ad Revenue	0.00	800.00	-800.00	-100.0%
Total House Tour	0.00	800.00	-800.00	-100.0%
Spring Appeal - NB (restricted)	1,575.00	710.00	865.00	121.83%
Total Income Fundraising	1,575.00	1,510.00	65.00	4.31%
Income Operations				
Membership Dues				
New	655.00	960.00	-305.00	-31.77%
Renewal	4,480.00	3,580.00	900.00	25.14%
Total Membership Dues	5,135.00	4,540.00	595.00	13.11%
Newsletter Ad Revenue	2,150.00	4,675.00	-2,525.00	-54.01%
Reimbursements	0.00	100.00	-100.00	-100.0%
Total Income Operations	7,285.00	9,315.00	-2,030.00	-21.79%
Sponsorships				
Corporate Sponsorship	0.00	10,000.00	-10,000.00	-100.0%
Total Sponsorships	0.00	10,000.00	-10,000.00	-100.0%
Total Income	8,868.20	21,081.85	-12,213.65	-57.93%
Gross Profit	8,868.20	21,081.85	-12,213.65	-57.93%
Expense				
Committees Expense				
Zoning	152.39	50.00	102.39	204.78%
Membership	39.96	2,328.00	-2,288.04	-98.28%
Total Committees Expense	192.35	2,378.00	-2,185.65	-91.91%
Fundraising Expense				
Celebration Expense	50.00	0.00	50.00	100.0%
House Tour Expense	225.00	0.00	225.00	100.0%
Total Fundraising Expense	275.00	0.00	275.00	100.0%
Newsletter expenses	5.00	190.00	-185.00	-97.37%
Office Operations Expense				
Board meeting	84.69	200.00	-115.31	-57.66%
Office Expense	24.08	0.00	24.08	100.0%
Credit Card fees	98.63	107.99	-9.36	-8.67%
Payroll expense	6,929.32	6,672.24	257.08	3.85%
Suite Expenses	3,010.00	3,198.00	-188.00	-5.88%
Telephone & Internet	55.02	54.39	0.63	1.16%
Web Site/Subscriptions	208.45	221.58	-13.13	-5.93%
Total Office Operations Expense	10,410.19	10,454.20	-44.01	-0.42%
Programs				
Crosstown Coalition	0.00	1,050.00	-1,050.00	-100.0%
Total Programs	0.00	1,050.00	-1,050.00	-100.0%

CCRA
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July through August 2019

Sidewalk	2,610.19	4,800.00	-2,189.81	-45.62%
Total Expense	<u>13,492.73</u>	<u>18,872.20</u>	<u>-5,379.47</u>	<u>-28.51%</u>
Net Ordinary Income	<u>-4,624.53</u>	<u>2,209.65</u>	<u>-6,834.18</u>	<u>-309.29%</u>
Net Income	<u><u>-4,624.53</u></u>	<u><u>2,209.65</u></u>	<u><u>-6,834.18</u></u>	<u><u>-309.29%</u></u>

	<u>Jul 1 - Sep 6, 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Income Donations	8.20	500.00		
Winter Appeal - NB (restricted)	0.00	14,500.00	-14,500.00	0.0%
Celebration Income (Blatstein)				
Raffle	400.00	0.00	400.00	100.0%
CC Ticket Sales	5,000.00	0.00	5,000.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
Total Celebration Income	5,400.00	23,000.00	-17,600.00	23.48%
House Tour	0.00	20,000.00	-20,000.00	0.0%
Spring Appeal - NB (restricted)	1,925.00	14,500.00	-12,575.00	13.28%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
Income Fundraising - Other	0.00	0.00	0.00	0.0%
Total Income Fundraising	7,325.00	72,000.00	-64,675.00	10.17%
Income Operations				
Membership Dues				
New	830.00	5,000.00	-4,170.00	16.6%
Renewal	4,965.00	51,000.00	-46,035.00	9.74%
Membership Dues - Other	0.00	0.00	0.00	0.0%
Total Membership Dues	5,795.00	56,000.00	-50,205.00	10.35%
Newsletter Ad Revenue	2,525.00	6,450.00	-3,925.00	39.15%
Reimbursements				
Postage	0.00	0.00	0.00	0.0%
Reimbursements - Other	0.00	300.00	-300.00	0.0%
Total Reimbursements	0.00	300.00	-300.00	0.0%
Income Operations - Other	0.00	0.00	0.00	0.0%
Total Income Operations	8,320.00	62,750.00	-54,430.00	13.26%
Uncategorized Income	0.00	0.00	0.00	0.0%
Total Income	15,645.00	134,750.00	-119,105.00	11.61%
Cost of Goods Sold				
Total COGS	0.00	0.00	0.00	0.0%
Gross Profit	15,645.00	134,750.00	-119,105.00	11.61%
Expense				
Committees Expense				
Zoning	152.39	11,000.00	-10,847.61	1.39%
Membership	1,807.92	5,000.00	-3,192.08	36.16%
Public Safety	0.00	0.00	0.00	0.0%
Education and Family Expense	0.00	0.00	0.00	0.0%
Committees Expense - Other	0.00	0.00	0.00	0.0%
Total Committees Expense	1,960.31	16,000.00	-14,039.69	12.25%
Event Expense				
Valentine's Day of Service	0.00	0.00	0.00	0.0%
Annual Meeting	0.00	100.00	-100.00	0.0%
Total Event Expense	0.00	100.00	-100.00	0.0%

Fundraising Expense				
Winter Appeal	0.00	900.00	-900.00	0.0%
Celebration Expense	209.00	1,000.00	-791.00	20.9%
House Tour Expense	700.00	1,500.00	-800.00	46.67%
Spring Appeal	0.00	600.00	-600.00	0.0%
Fundraising Expense - Other	0.00	0.00	0.00	0.0%
Total Fundraising Expense	909.00	4,000.00	-3,091.00	22.73%
Membership Expense	0.00	0.00	0.00	0.0%
Newsletter expenses	2,701.88	10,000.00	-7,298.12	27.02%
Office Operations Expense				
Accounting	0.00	4,250.00	-4,250.00	0.0%
Board meeting	84.69	540.00	-455.31	15.68%
Insurance - D&O	0.00	850.00	-850.00	0.0%
Insurance - Liability	0.00	1,450.00	-1,450.00	0.0%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	24.08	500.00	-475.92	4.82%
Other	0.00	0.00	0.00	0.0%
Credit Card fees	98.63	1,500.00	-1,401.37	6.58%
Payroll expense	8,780.01	41,520.00	-32,739.99	21.15%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	4,515.00	18,060.00	-13,545.00	25.0%
Telephone & Internet	83.41	360.00	-276.59	23.17%
Transition-Relocation	0.00	0.00	0.00	0.0%
Web Site/Subscriptions	341.31	1,650.00	-1,308.69	20.69%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
Total Office Operations Expense	13,927.13	75,280.00	-61,352.87	18.5%
Programs	0.00	2,500.00	-2,500.00	0.0%
Historical Preservation	0.00	500.00	-500.00	0.0%
Schuykill Garden Fund	0.00	0.00	0.00	0.0%
Sidewalk	5,010.19	26,400.00	-21,389.81	18.98%
Total Expense	24,508.51	134,780.00	-110,271.49	18.18%
Net Ordinary Income	-8,863.51	-30.00	-8,833.51	29,545.03%
Other Income/Expense				
Other Income				
Interest & Dividend Income	0.00	0.00	0.00	0.0%
Other Income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Other Expense				
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	-8,863.51	-30.00	-8,833.51	29,545.03%

Balance Sheet
August 2019

	<u>Aug 31, 19</u>	<u>Aug 31, 18</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	101,943.39	122,284.05	-20,340.66	-16.63%
Firsttrust Savings	46,013.15	36,013.02	10,000.13	27.77%
Garden Account	17,085.89	12,746.09	4,339.80	34.05%
Total Checking/Savings	<u>165,042.43</u>	<u>171,043.16</u>	<u>-6,000.73</u>	<u>-3.51%</u>
Total Current Assets	<u>165,042.43</u>	<u>171,043.16</u>	<u>-6,000.73</u>	<u>-3.51%</u>
TOTAL ASSETS	<u>165,042.43</u>	<u>171,043.16</u>	<u>-6,000.73</u>	<u>-3.51%</u>
LIABILITIES & EQUITY				
Equity				
Unrestricted Funds	165,056.02	164,290.57	765.45	0.47%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	-5,260.15	1,506.03	-6,766.18	-449.27%
Total Equity	<u>165,042.43</u>	<u>171,043.16</u>	<u>-6,000.73</u>	<u>-3.51%</u>
TOTAL LIABILITIES & EQUITY	<u>165,042.43</u>	<u>171,043.16</u>	<u>-6,000.73</u>	<u>-3.51%</u>

BUDGET v ACTUAL
2018-19

Ordinary Income/Expense	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget
Income				
Committee Income				
Historic Preservation	500.00	750.00	-250.00	66.67%
Total Committee Income	500.00	750.00	-250.00	66.67%
Congregations				
Sacred Spaces	0.00	600.00	-600.00	0.0%
Thanksgiving	0.00	235.00	-235.00	0.0%
Total Congregations	0.00	835.00	-835.00	0.0%
Income Donations	340.16	1,000.00	-659.84	34.02%
Income Fundraising				
Winter Appeal - NB (restricted)	14,450.00	14,500.00	-50.00	99.66%
Celebration Income				
50/50 Raffle	0.00	300.00	-300.00	0.0%
CC Auction	3,645.00	4,500.00	-855.00	81.0%
CC Sponsors	13,500.00	7,500.00	6,000.00	180.0%
CC Ticket Sales	9,895.00	10,000.00	-105.00	98.95%
Miscellaneous	0.00	300.00	-300.00	0.0%
Celebration Income - Other	345.00	500.00	-155.00	69.0%
Total Celebration Income	27,385.00	23,100.00	4,285.00	118.55%
House Tour				
Ad Revenue	1,900.00	5,500.00	-3,600.00	34.55%
Sponsorship	3,000.00	5,000.00	-2,000.00	60.0%
Ticket Revenue	7,350.00	10,000.00	-2,650.00	73.5%
House Tour - Other	250.00	0.00	250.00	100.0%
Total House Tour	12,500.00	20,500.00	-8,000.00	60.98%
Spring Appeal - NB (restricted)	11,445.00	14,500.00	-3,055.00	78.93%
Total Income Fundraising	65,780.00	72,600.00	-6,820.00	90.61%
Income Operations				
Garden				
Total Garden	0.00	0.00	0.00	0.0%
Membership Dues				
New	3,115.00	7,000.00	-3,885.00	44.5%
Renewal	44,045.00	55,000.00	-10,955.00	80.08%
Total Membership Dues	47,160.00	62,000.00	-14,840.00	76.07%
Newsletter Ad Revenue	5,450.00	5,500.00	-50.00	99.09%
Reimbursements	304.95	1,997.69	-1,692.74	15.27%
Total Income Operations	52,914.95	69,497.69	-16,582.74	76.14%
Sponsorships				
Corporate Sponsorship	20,000.00	0.00	20,000.00	100.0%
Other Programs Revenue	0.00	500.00	-500.00	0.0%
Street Scene	0.00	0.00	0.00	0.0%
Total Sponsorships	20,000.00	500.00	19,500.00	4,000.0%
Total Income	139,535.11	145,182.69	-5,647.58	96.11%

BUDGET v ACTUAL
2018-19

Gross Profit	139,535.11	145,182.69	-5,647.58	96.11%
Expense				
Committees Expense				
Zoning	10,996.95	10,100.00	896.95	108.88%
Membership	2,671.14	2,500.00	171.14	106.85%
Public Safety	0.00	500.00	-500.00	0.0%
Education and Family Expense	0.00	500.00	-500.00	0.0%
Total Committees Expense	<u>13,668.09</u>	<u>13,600.00</u>	<u>68.09</u>	<u>100.5%</u>
Lighting project	0.00	0.00	0.00	0.0%
Event Expense				
Annual Meeting	105.00	400.00	-295.00	26.25%
Congregations Expense				
Sacred Spaces	0.00	500.00	-500.00	0.0%
Thanksgiving	0.00	300.00	-300.00	0.0%
Congregations Expense - Other	0.00	0.00	0.00	0.0%
Total Congregations Expense	<u>0.00</u>	<u>800.00</u>	<u>-800.00</u>	<u>0.0%</u>
Public Meetings	0.00	500.00	-500.00	0.0%
Event Expense - Other	464.96	300.00	164.96	154.99%
Total Event Expense	<u>569.96</u>	<u>2,000.00</u>	<u>-1,430.04</u>	<u>28.5%</u>
Fundraising Expense				
Winter Appeal	921.06	1,200.00	-278.94	76.76%
Celebration Expense				
Auction Expense	0.00	200.00	-200.00	0.0%
Celebration Expense - Other	4,216.16	4,000.00	216.16	105.4%
Total Celebration Expense	<u>4,216.16</u>	<u>4,200.00</u>	<u>16.16</u>	<u>100.39%</u>
House Tour Expense	1,014.31	3,000.00	-1,985.69	33.81%
Spring Appeal	601.57	1,300.00	-698.43	46.28%
Total Fundraising Expense	<u>6,753.10</u>	<u>9,700.00</u>	<u>-2,946.90</u>	<u>69.62%</u>
Membership Expense	443.58	0.00	443.58	100.0%
Newsletter expenses	8,727.44	10,170.58	-1,443.14	85.81%
Office Operations Expense				
Payroll service fees	0.00	580.00	-580.00	0.0%
Accounting	4,250.00	4,250.00	0.00	100.0%
Board meeting	526.13	500.00	26.13	105.23%
Computers and Software	893.40	1,200.00	-306.60	74.45%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,450.00	1,425.00	25.00	101.75%
Insurance - Worker's Comp	398.00	900.00	-502.00	44.22%
Management Contract	0.00	0.00	0.00	0.0%
Office Expense	445.05	500.00	-54.95	89.01%
Other	115.21	400.00	-284.79	28.8%
Credit Card fees	1,253.77	2,432.70	-1,178.93	51.54%
Payroll expense	41,804.38	38,520.00	3,284.38	108.53%
Payroll taxes	0.00	0.00	0.00	0.0%
Postage	0.00	300.00	-300.00	0.0%
Suite Expenses	21,943.00	19,188.00	2,755.00	114.36%

BUDGET v ACTUAL
2018-19

Telephone & Internet	327.17	336.00	-8.83	97.37%
Transition-Relocation	14.23	0.00	14.23	100.0%
Web Site/Subscriptions	1,595.12	426.97	1,168.15	373.59%
Office Operations Expense - Other	0.00	350.00	-350.00	0.0%
Total Office Operations Expense	<u>75,865.46</u>	<u>72,158.67</u>	<u>3,706.79</u>	<u>105.14%</u>
Programs				
Historical Preservation	288.00	0.00	288.00	100.0%
Bethesda Project	4,420.71			
Crosstown Coalition	1,246.95	1,000.00	246.95	124.7%
Garden	1,000.00	2,000.00	-1,000.00	50.0%
Greening/Trees/Street Scene	0.00	0.00	0.00	0.0%
Other	750.00	200.00	550.00	375.0%
Total Programs	<u>7,705.66</u>	<u>3,200.00</u>	<u>4,505.66</u>	<u>240.8%</u>
Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
Sidewalk	28,800.00	28,800.00	0.00	100.0%
Total Expense	<u>142,533.29</u>	<u>139,629.25</u>	<u>2,904.04</u>	<u>102.08%</u>
Net Ordinary Income	-2,998.18	5,553.44	-8,551.62	-53.99%
Other Income/Expense				
Other Income				
Interest & Dividend Income	0.03	163.37	-163.34	0.02%
Total Other Income	<u>0.03</u>	<u>163.37</u>	<u>-163.34</u>	<u>0.02%</u>
Net Other Income	<u>0.03</u>	<u>163.37</u>	<u>-163.34</u>	<u>0.02%</u>
Net Income	<u><u>-2,998.15</u></u>	<u><u>5,716.81</u></u>	<u><u>-8,714.96</u></u>	<u><u>-52.44%</u></u>